

Focus on: **Process Support**

Do you have a specific question or an enquiry?

Would you like to learn more about Rail&Bus Consultants?

Feel free to contact us:

Rail&Bus Consultants GmbH
Dipl.-Ing. Juergen Kaiser
Fritz-Vomfelde-Str. 6
40547 Duesseldorf

Tel +49.211.5447905-102
Fax +49.211.5447905-199

mail@rail-bus.de
www.rail-bus.de

We are looking forward to you and to the future challenges!





Process Support

Tendering | Procurement | Implementation

You plan a major procurement project that would claim too much of your precious resources? You know the procedures within your public transport company by heart, but the many unknown factors of a procurement process would be a heavy burden for your team?

You can focus on your core activities and let us manage your vehicle procurement, services tender or other specific activities. We will be a partner on your side to smoothly supplement your team and respond to your requirements and concerns.

Example: Vehicle procurement

The maintenance division has excellent know-how on technical and functional requirements for the future vehicle fleet, the operation division has identified the required vehicle numbers and the financing is approved – in the next step you have to put all the requirements together, find out possible obstacles, structure the procurement process and carry out the procurement in an efficient and goal-oriented way. Here we can support you.

Tailored support all along

We

- elaborate and simulate the process to find the best approach to reach your goals,
- take over the integrated process management to achieve the defined quality, budget and time objectives,,
- ensure networking of the involved divisions within your organization,
- accumulate and coordinate the required data and information,
- identify risks and propose win-win strategies for your organization,
- prepare well-structured and consistent tendering documentation, providing the bidders with clear and unambiguous specifications, to receive responsible, comparable and economically advantageous proposals,
- support you in time- and budget-conform implementation till start of operation,
- provide complete and fully traceable documentation to ensure highest process quality,
- offer one contact point for all your concerns,
- take over bidder communication in close coordination with your procurement department,
- evaluate the bids and summarize the information for your decision finding,
- support and accompany you through negotiations,

- issue a recommendation and provide your management with the necessary decision papers for contract award,
- supervise and coordinate interfaces during final design, production and delivery,
- support smooth commissioning and operation start.

Our modular services can be customized according to your specific needs and requirements.

Contact us

Major procurement projects are very complex, cost- and capacity intensive. They involve many risks and uncertainties regarding process errors, unclear documentation or unsuitable evaluation criteria. In addition they burden your organization and bind valuable resources.

Let us find out and show you the available chances and potentials. We will analyze your specific needs and offer you an individually tailored service concept.

Feel free to contact us, we are looking forward to meeting you!

